





# THE CLIENT:

Monetix is a leading Singapore-based payment service provider with a robust online banking infrastructure suitable for most types of online business, providing a safe and secure global payment environment. They strive to become a reliable and loyal partner for every customer, from start-uppers to enterprise level businesses in the e-commerce world.

### THE CHALLENGE:

Monetix wanted to build a gateway to enter the Asian market but faced a lot of confusion when it came to proposals, currencies and language, and sticking to budget. They had spent 6 months searching for an Asia-based outsourced DevOps team without luck.

## THE GOAL:

To build a successful gateway into the Philippines delivered on time and on budget, and complete the 90-day initial pilot project.

### THE SOLUTION:

Omada One were brought on to manage a 90-day pilot monthly project initiative. We assembled an outsourced DevOps team of specialists to design and build a robust software payments platform and API gateway from scratch for Monetix's internal merchant payment gateway infrastructure. It was built in multiple platform languages and Asian countries.

Then, we set up a client production team of 15 remote dedicated staff, consisting of Project Manager, Front End/Backend Developers, UX/ UI Developers, Designers, Engineers, Testers, Business Analysts, Coders, and Infrastructure Leads.

Audit logs, reports, test scripts, and scenarios were verified weekly by the client and Omada One team. Omada One kept it simple, assembling a successful team, managing the backend, building the engine and then handing the key over to Monetix to drive.

### THE OUTCOME:

- API payment gateway, project management coordination and effective production occurred without any delays
- 90-day pilot project completed ahead of schedule, including testing and handover execution
- Led to an ongoing multiyear, multi-country contract to assemble teams and build gateways to other Asian markets
- Monetix saved \$425,000 (about 62% of labour costs)